

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	19053	Agenda Number	55.
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Meeting Date:	October 11, 2012
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Department:	Purchasing
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Subject

Authorize award and execution of a 36-month requirements supply contract with POTTERS INDUSTRIES LLC, to provide glass traffic beads for the Transportation Department, in an estimated amount not to exceed \$705,000, with three 12-month extension options in estimated amounts not to exceed \$235,000 for each extension option, for a total estimated contract amount not to exceed \$1,410,000.

Amount and Source of Funding

Funding in the amount of \$235,000 is available in the Fiscal Year 2021-2013 Operating Budget of the Transportation Department. Funding for the remaining 24 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid received.
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Prior Council Action:	
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For More Information:	Erin Grace, Buyer I, 972-4017
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Boards and Commission Action:	
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Related Items:	
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Additional Backup Information

This contract is for the purchase of glass traffic beads for the Transportation Department. These beads will be used for the Roadway Markings Program. This program is used to convey messages to roadway users such as which part of the road to use, information about conditions ahead on the road, and where passing is allowed.

Glass beads work together with road marking materials to form a retro reflective system. Reflective glass beads are among the most economical solution to create safer driving conditions. Road markings containing glass beads are the only type of markings that are visible at night. The Transportation Department was previously buying these items off of a state contract but decided to put a competitive bid out put a long term contract in place.

MBE/WBE solicited: 1/2

MBE/WBE bid: 0/0

BID TABULATION

IFB No. EAG0217

Glass Traffic Beads

(4 line items)

<u>Vendor</u>	<u>Total Price</u>
Potters Industries, LLC St Louis, MO	\$231,972
Weissker Manufacturing Palestine, TX	\$256,256
Swarco Reflex, Inc. Mexia, TX	\$261,480
Ennis Paint, Inc. Ennis, TX	\$330,800
Pathmark Traffic Products San Marcos, TX	\$1,020,600

The expenditures for the first 12 months of this contract are estimated to be \$235,000. A copy of the complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. Eighty-eight notices were sent, including one MBE and two WBEs. Five bids were received, with no response from the MBE or WBEs.
- c. This pricing represents a 7% increase to the last purchase made in February 2012.

APPROVAL JUSTIFICATION

- a. Lowest bid.
- b. The Purchasing Office concurs with the Transportation Department's recommended award.

c. Advertised in the Austin American-Statesman and on the Internet.